

1. Why are social norms necessary?

2. What does internalization of norms mean?

3. How and why does this happen?

4. Give an example:

5. Why is this particular norm followed?

6. Define sanction:

7. Define positive sanction:

8. Give an example:

9. Define negative sanction:

10. Give an example:

11. In your opinion, which is more effective (positive or negative sanctions)? Why?

12. Define and give an example of a formal sanction:

13. Define and give an example of an informal sanction:

14. Define social control:

15. Explain the last sentence on pg. 160 from your reading (“No society can survive for long without an effective system for social control”).

16. Prepare to discuss ways to “get people to follow the norms of society”.