- 1. What does a social psychologist study?
- 2. What does the attribution theory suggest?
- 3. Give a personal example of a **fundamental attribution error** that you have made.
- 4. Define situational attribution:
- 5. Why is it important to understand the **fundamental attribution error**?
- 6. Define attitude:
- 7. What relationship do attitude and action have?
- 8. How can social pressures affect our behavior?
- 9. In what ways can your attitude predict your behavior?
- 10. Give a personal example of an attitude affecting your behavior:

- 11. What is central route persuasion?
- 12. What is peripheral route?
- 13. What is the **foot-in-the-door phenomenon**? Give an example:

14. Describe your **role** as a high school student:

15. Explain the cognitive dissonance theory:

16. Give an example of the theory in action.

17. How can understanding the *relationship between attitudes and behavior* be applied to your personal life?