

Unit 3 Review Sheet

Personality

Heredity

Nature vs. Nurture

Instinct

Birth order and personality

How does a given environment shape an individual's personality?

Human interaction and socialization

Socialization

Views on Socialization

- Locke

- Cooley

- Mead

- Goffman

Looking-glass Self

Role-Taking

Significant Other

Dramaturgy

Impression Management

Agents of Socialization

Peer Group

Mass Media

Americans and TV

Re-socialization

Total Institution