

1. Define **personality**:

2. Define **heredity**:

3. Prepare to discuss *nature vs. nature*.

4. Give an example of an **instinct** in humans:

5. In what ways have your parents encouraged your specific **aptitudes**?

6. In what ways can birth order affect one's personality?

7. Prepare to discuss how your cultural environment has shaped your individual personality.

8. What do the stories of Isabelle, Anna, and Genie teach sociologists/psychologists?